

# APLEONA

HSG Facility Management

## Facility Management Consulting

Optimal Facility Management through dialogue.



Apleona HSG Facility Management owes its success to intensive networking with clients and an understanding of their goals, strategies, challenges and mission. It is this empathy that enables us to develop individual operator concepts which fit in perfectly with

the processes and procedures used at these companies. For us, consulting revolves around communication. During an intensive, results-oriented dialogue we explore solutions and develop operator concepts which will work perfectly when put into practice.

### Wide range of services

#### **Establishing the specific needs of your sites and infrastructure:**

Ensuring your company is an attractive workplace for staff, preserving the value of your investments, offering innovative solutions that incorporate the vision of your core business – we sit down with you to determine the importance of such objectives and analyse your key parameters on this basis – in both qualitative and quantitative terms.

#### **Analysing and assessing your Facility Management organisation:**

Here we look at your organisation, your own and third-party services, your processes, staff, partner companies and your systems. The result: reliable facts on the current situation, efficiency levels and above all, opportunities for optimisation.

Realising Potential.

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### **Developing first-class solutions:**

Our solutions are end-to-end processes. We establish key figures and robust service agreements and so lay down standards. We aim to ensure the continuous improvement of your organisation.

### **Planning specific solutions:**

We provide you with a blueprint for Change Management at your company. Here we can call on our many years of comprehensive experience on projects in a huge range of sectors and countries – involving individual properties as well as industrial sites and branch networks.

### **Implementing specific solutions:**

Speed is the decisive factor – the ability to change varies between organisations. We can take over the management for you, from piloting to roll-out.

## Achieving your goal together

### **Quick Check:**

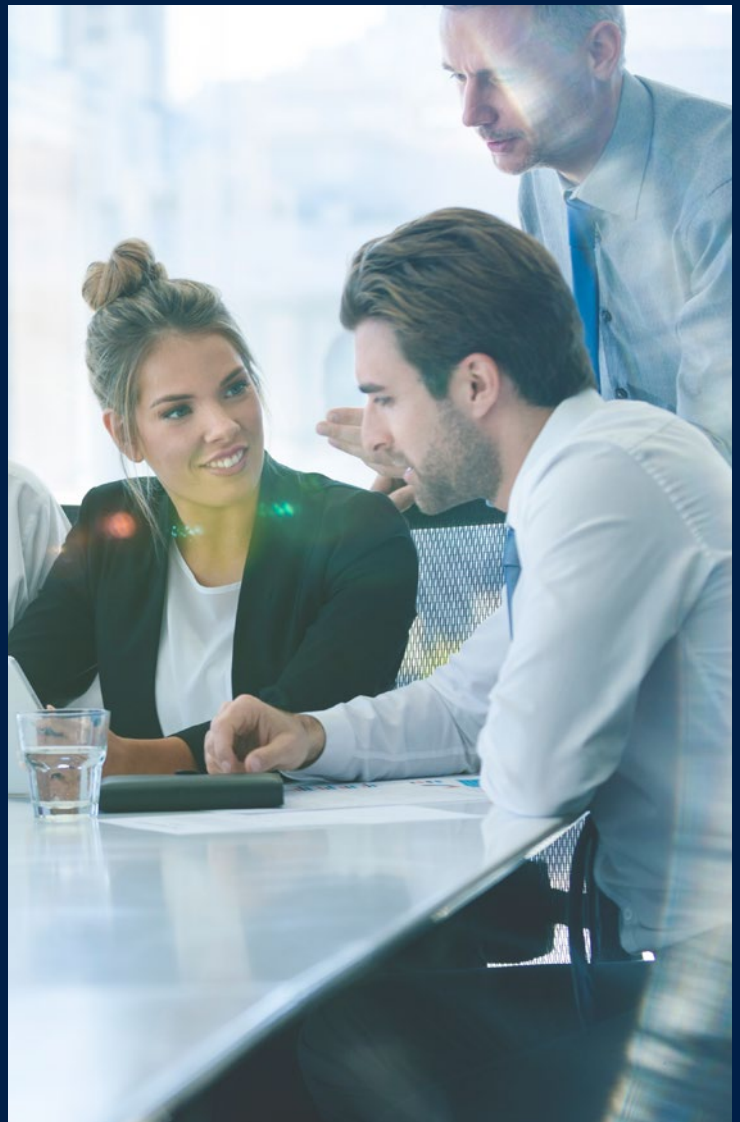
This involves examining the key aspects of your organisation in terms of methods and processes with the aim of identifying fundamental potential. The results are available after one or two weeks.

### **Due Diligence:**

Our specialists use cutting-edge tools to scrutinise the commercial and technical aspects of your organisation. You determine the level of detail to be applied to this task.

### **Feasibility study:**

We show you what potential exists in your specific case, how it can be brought to light, what opportunities and risks are entailed here and what schedule would suit your organisation. Thanks to our modern methods and procedures it is generally possible to complete the consulting process within three months.



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Consulting

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## Realising Potential.