

Press Release

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Apleona

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Company Wins EU-Wide Tender:

Apleona Taking on Hard Services for German Federal Office of Agriculture and Food in Bonn

The German Institute for Federal Real Estate (BImA) has commissioned Apleona to provide hard services, including the assumption of operator duties, for the headquarters of the German Federal Office of Agriculture and Food (BLE) in Mehlem, just outside Bonn. The agreement was signed on October 1, 2023, and has a term of four years with the option to extend for a further two years. This was preceded by a Europe-wide invitation to tender from which Apleona emerged victorious.

In addition to the BLE, Apleona provides hard services on behalf of the BImA for other locations in Bonn,

including the Federal Court of Audit, the Federal Ministry for Economic Cooperation and Development (BMZ) and the UN Campus.

The headquarters of the BLE occupies an office district comprising six buildings located directly on the banks of the Rhine with total floor space of 34,200 m², which is mostly used as offices for the federal office's 1,000 or so employees. Among other services, Apleona will perform inspection, maintenance and repair services for all building facilities and also operate a 24/7 troubleshooting service. Additional works or service contracts are being executed as optional special services, which currently include the installation of charging points for electric vehicles as well as flood protection services.

Energy optimization and CO₂ reduction through energy audits and Enerlutec

Energy management services are a key aspect for the BImA, the client in this case. These services are being coordinated by Apleona's central energy and sustainability competence center and implemented in conjunction with the local operations team. The aim is a long-term increase in building operation efficiency, which also entails a sustainable reduction in CO₂ emissions. Central to the contract is Apleona's own Enerlutec software, which allows a data-based analysis of total energy consumption and costs to be performed in the individual building sections. Combined with technical inspections and an engineering analysis, this allows operational malfunctions to be identified more effectively and eliminated



through optimized facility management and capacity utilization. These measures also provide transparency and a data-based foundation for future investment decisions on further decarbonization of the buildings.

Image: German Federal Office of Agriculture and Food in Bonn @ BLE

About Apleona

Apleona is a leading European real-estate services provider and facility manager based in Neu-Isenburg near Frankfurt am Main. Over 20,000 employees in more than 30 countries manage and operate real estate from all asset classes, production facilities, and cross-regional and country portfolios. Its customers include market-leading companies from a wide range of industries, including technology, finance, healthcare, chemicals, automotive, and information and communications technology companies. The range of services it provides extends from integrated facility management, building services engineering and interior fit-outs to commercial services and real estate management. Apleona's business model focuses on hard services, most of which the company provides itself. The company's regional focus is on the area covered by Germany, Austria and Switzerland. With its partnership-based contracting models, innovative products and digital solutions, Apleona helps its customers develop and implement ESG, workplace and portfolio optimization strategies.