

Press release

19 January 2018

Contact:

Apleona GmbH

Anne Tischer
Press spokesperson

Tel. +49 6102 45 2114
anne.tischer@apleona.com
www.apleona.com

An der Gehespitz 50
63263 Neu-Isenburg
Germany

Apleona targets Europe-wide growth as a real-estate and facility manager

- **Focus on management services – UK-based GVA separates from Apleona**

Apleona is focusing its range of services on technical, infrastructural and commercial management of real estate, plant and production facilities. The aim is to benefit strongly from the growing trend towards outsourcing of management services and secondary processes in many industries and grow rapidly throughout Europe.

“Industrial and real-estate companies are increasingly looking for service partners that can take on their respective portfolios across regions with consistent quality and across the entire scope of services by themselves as a one-stop shop, from technical and infrastructural facility management to real-estate management and handling of secondary processes. We have met precisely this type of demand successfully in recent years, and are now rigorously stepping up this business as a result“, explained Apleona CEO Dr Jochen Keysberg. In recent months, Apleona has also concluded wide-ranging management contracts for related work with the likes of ABB, Jenoptik and EnBW.

London-based GVA Grimley Ltd. (GVA) is separating from the Apleona Group with retrospective effect from 1 January 2018, and will be trading independently as an EQT portfolio company in future. The company previously operated in the UK as a real-estate advisory with its own brand under the umbrella of Apleona. “Apleona’s first financial year showed that the differing business models of GVA as an advisor and Apleona as a real-estate manager were each very successful in themselves, but must meet the requirements of their respective markets and customer groups in a very different way. In this respect, it makes sense and is right for both companies to go their separate ways in pursuing further commercial success“, commented Dr Jochen Keysberg.

The Apleona Group maintains a strong presence in all UK markets as a real-estate and facility manager with Apleona HSG Limited.

About Apleona

Apleona is a leading European real-estate services provider based in Neu-Isenburg near Frankfurt. Approximately 20,000 employees in more than 30 countries operate, manage, expand and equip real estate in all asset classes, operate and maintain plant and assist customers in a whole host of industries with production and secondary processes. The Group's range of services extends from integrated facility management, building technology and interior fittings to real-estate management with all commercial services, letting, leasing and marketing of real estate. All services are provided on a modular basis or in an integrated package. In a regional or supra-regional account structure according to customer requirements, country-specific and service-specific operating companies ensure optimum performance and a uniformly high standard of quality across national borders. Apleona's customers include leading industrial companies, investment funds, insurance companies, banks, the public sector, developers, owners and users.